



## 2013 ANNUAL GOALS

<b>Sales</b>	<b>\$56,000,000</b> <i>+5% Total Comparable Sales</i> <i>+15% Remodel Comparable Sales</i>
<b>AUV</b>	<b>\$1,265,000</b>
<b>EBIDTA</b>	<b>\$3,000,000</b> <i>Improve margins by 2 points</i>

- ▶ Develop GPS Culture
  - ▶ Achieve OPI Index of 70% by end of Q4
  - ▶ New fully-functional BOS
  - ▶ Develop a long-term POS solution
  - ▶ Complete ten remodels
  - ▶ Complete one acquisition
  - ▶ Develop implementation plan for Affordable Care Act
  - ▶ Develop system for new product and equipment rollouts
  - ▶ Implement performance management system
  - ▶ Improve training execution
    - > Training store certification
    - > District Manager training / expectations
    - > Hiring / orientation
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