GPSHOSPITALITY

Drive for Success Scorecard

The RGM with the highest period score drives the Camaro for a month and receives a $100 gas card (1,000 mile max). *Subject to GPS Auto Policy.*

	Standard	Points
GUEST TRAC	Overall Guest Satisfaction 85% and higher	10
SPOC Visits	A - 10 points, B - 5 points, C - 0 points, D - (-5 points)	
Speed of Service	Achieve 165 seconds or less in DT SOS for period	5
	Operations	
Team Staffing %*	1 team member per $800 in sales	10
GURU training %	90% team complete	10
WOTC	90% complaint	5
	People	
Sales vs. Plan **	Exceed your sales plan	10
Sales Kicker **	Have the highest comp % in the company	10
Food Cost	Achieve your ideal food cost %	10
Labor Cost	Achieve your ideal hours allowed	10
Overtime $	The standard is $0 excluding hourly assistants	5
Controllables $	Achieve your budgeted $s	10
Safety ***	Zero is the goal—lose 10 points for an injury	( )
	Financial	
	TOTAL SCORE	

* Staffing level excludes Managers and Assistants

** Prior year sales will be adjusted for remodeled restaurants by 15/20%

*** Accidents include Workers Comp Claims as well as Customer Injury Claims